

## CASE STUDY – Panda Virtual UTM PETER GREEN CHILLED UK



### Details

Company: Peter Green Haulage Ltd (aka Peter Green Chilled)

Country: UK

Industry: Temperature Controlled Logistics

Product(s): GateDefender Virtual eSeries, Cloud Office Protection

### Benefits & Challenges

#### Challenges:

- Use of fragmented technology
- Secure virtual and physical network, partner extranet and website
- Optimise Bandwidth

#### Panda Solution selected:

Panda GateDefender Virtual eSeries

#### Benefits:

- All-in-one gateway security.
- Faster response to new threats via cloud technology
- Secure and simple centralized cloud-management
- Increased user productivity and optimized bandwidth
- Flexible integration in existing IT infrastructure thanks to a range of versions: Hardware, Virtual and Software.

## Panda GateDefender eSeries

*“The management interface alone is reason enough to purchase the Panda GateDefender, it’s never been so easy to configure a UTM.”*

**Alex Huxham, IT Manager, Peter Green Chilled**

## Panda Thrives in Cold Environment at Peter Green Chilled

### SITUATION

Peter Green Chilled operate at the leading edge of temperature-controlled logistics pivotal in connecting the produce manufacturers with all the major food retailers. With a portfolio of Warehouse, Transportation, EDI and reporting systems, Peter Green Chilled ensure the cold-goods entrusted to them arrive where and when required while keeping all partners up-to-date with progress at all times.

“You need to be on top of your game managing the variety of systems involved ensuring partners access to vital business information,” states Alex Huxham, IT Manager at Peter Green Chilled. He continues “a flexible Unified Threat Management ‘appliance’ was required to protect our network which consists of both physical and virtual endpoints, plus the need to provide remote VPNs and data connections within bandwidth constraints”

### EVALUATION

“We considered a number of possible solutions put forward by our IT partner Computerworld, with the Panda GateDefender appearing to be the best-fit for our requirements,” quotes Huxham, “online reviews from existing Panda users highlighted the management interface and configuration option as being reason enough to purchase, and having installed one personally I can fully see why, it’s never been so easy to configure a UTM.”

“The Panda GateDefender installed and configured through the management console in less than 30 minutes, with the pre-configured settings, profiles and transparent mode meaning minimal disruption,” reported Huxham, “it was absolutely faultless across the physical and virtual network”.

The virtual version of the Panda GateDefender was of special interest to Peter Green Chilled, as it provides the flexibility to scale up the UTM as-and-when required, with no initial hardware expense. Additionally the potential disaster recovery options are simplified, with a backup available at all times.

# PETER GREEN CHILLED

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### Customer Profile

Peter Green Chilled began in the 1960s, in Somerset, with ties to the dairy industry, carrying produce to markets and retailers around the country - including a small London convenience-store called J Sainsbury!

From a traditional road-haulage background, the company has now been transformed into a modern full-service logistics business, with leading edge technology driving its newly built warehousing and fleet capacity.

Peter Green Chilled offers temperature controlled logistics services to the food industry including product blast-freezing and tempering, labelling and re-boxing, sample deliveries and couriers. Our transport fleet delivers across the UK and many parts of Europe, supplying to the major retailer sector – including Tesco, Sainsbury's, ASDA, Waitrose, Morrisons, Aldi & Lidl.

For more information visit  
[www.petergreenchilled.co.uk](http://www.petergreenchilled.co.uk)

### Products

**Panda GateDefender Performa eSeries** offers a wide range of high-performance, integrated security solutions that ensure continuous perimeter antivirus protection. Panda GateDefender eSeries is available as a Hardware, Virtual and Software solution.

[www.pandasecurity.com/uk/enterprise/solutions/gatedefender-performa/](http://www.pandasecurity.com/uk/enterprise/solutions/gatedefender-performa/)

**Panda Cloud Office Protection** is the endpoint solution protection of Panda Cloud Protection, a cloud based security solution, delivered in a SaaS model that provides complete protection services for the major threat vectors: endpoint, email and web.

[www.pandasecurity.com/uk/enterprise/solutions/cloud-office-protection/](http://www.pandasecurity.com/uk/enterprise/solutions/cloud-office-protection/)

*“With so many benefits in one package we’ve already achieved a Return on Investment with the Panda GateDefender, simply consolidating previously outsourced services.”*

### BENEFITS

Anybody who has experienced life in rural regions such as Somerset knows that Internet Bandwidth is at an absolute premium so the Quality of Service functionality of the GateDefender – including antispam, content filtering and caching - are invaluable. Peter Green Chilled not only improved overall user experience, the Bandwidth saved through optimisation also allowed them to bring their webhosting in-house.

“A major part of Peter Green Chilled knowledge flow is the timely dissemination of logistical information”, Huxham complements the configurability of the UTM “as the Panda GateDefender allows us to provide access to Business Intelligence to those required, while ensuring our network is always locked down against bad-guys”.

The all-in-one GateDefender security provides an additional layer to the endpoint protection, also provided by Panda Security. The UTM halts malware, spam and intrusion attempts at the perimeter before infecting the whole network, freeing up the IT team to focus on other matters.

“By consolidating fragmented services such as our webhosting, firewall and content filtering an ROI investigation found the GateDefender paid for itself almost immediately” advises Huxham. “Working with Panda Security we’re confident we have a solution which not only gives a return but will adapt and scale with the network requirements of Peter Green Chilled moving forwards”.

### Panda Security Awards and Certifications

